

## Agenda for 2017 Tufts CSDD Leadership for Drug Development Teams

### MONDAY, JULY 10<sup>th</sup>, 2017

**Registration and Continental Breakfast** begin at 7:30 a.m.

**Program** begins at 8:30 a.m.

#### **Introduction**

#### **Foundations of Cross-Functional Leadership**

*Interactive presentation:* Understand the conversational building blocks of effective cross-functional leadership.

#### **A New Leadership Model for Pharmaceutical Teams**

*Case presentation and discussion:* We try to treat drug development as a predictable, linear activity – but reality is dynamic and complex. Learn what it takes to break old habits of thinking and build your team's ability to adapt.

#### **Create More Productive Conversations**

*Skill practice using actual cross-functional vignettes:* Recognize clashing perspectives and move difficult conversations forward.

#### **Lunch**

#### **Knowledge-Focused Decision-Making**

*Interactive case workshop:* Pull together the all the stakeholders and generate informed commitment to tough R&D choices.

#### **Bridge Boundaries in Cross- Functional Teams**

*Hands-on application of new tools to more complex challenges:* Improve team performance by working through differences in culture, organizational structure, and conversational routines.

#### **The Current Environment of Pharmaceutical Innovation**

*Presentation and Q&A:* Understand the importance of leadership skill in meeting the industry's productivity challenge.

**Networking Reception** concludes at 7:30 p.m.

### TUESDAY, JULY 11<sup>th</sup>, 2017

**Continental Breakfast** begins at 8:00 a.m.

**Program** begins at 8:30 a.m.

#### **Build a Culture of Cross-Disciplinary Collaboration**

*Case exercise:* Address the underlying dynamics that reinforce organizational silos.

#### **Put Leadership Skills into Action**

*Practice using new tools in real-time settings:* Deepen your ability to facilitate team growth.

#### **Lunch**

#### **Improve Performance—Case Teams**

*Intensive casework in small teams:* Practice more effective leadership for real team problems.

#### **Action Planning**

*Map out ongoing skill development:* Commit to building the leadership practices that will be most powerful for you.

**Course Adjourns** at 5:00 p.m.