



From the Executive Director



Dear CSDD Friends:

I've been thinking about Phil Needleman, who passed away last month. A pharmacology professor and department chair at Washington University's School of Medicine, he also served as a senior R&D executive at Searle and then Pharmacia during the 1990s and early 2000s. Phil was very outspoken about the challenges and dysfunction in drug development. For me, one of his most illuminating truisms — or 'commandments' as he called them — is that in drug development "the world belongs to finishers." The very best strategies and planning only succeed through strong execution. At a conference many years ago, I vividly recall Phil emphasizing the importance of personnel talent and professionalism, collaborative effectiveness, integrity, discipline, and the unyielding desire for the full team to see things through to the finish.

Ongoing commitment to optimize clinical research execution can be found in a number of Tufts CSDD projects underway and soon to begin. Two working group

studies are fielding survey data this month: one profiling AI-enabled use cases supporting drug development planning and operations; another assessing inefficiencies in the vendor qualification and collaboration process.

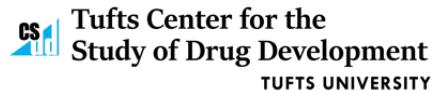
Tufts CSDD has initiated a study validating a new tool that forecasts investigative site burden associated with protocol execution. And in April we're launching three new studies — one assessing study volunteer and investigative site perceptions and experience with direct-to-patient investigational drug delivery; a second study looking at clinical data management practices and optimization opportunities; and a third examining the relationship between pre-approval clinical trial practices and new medical therapy adoption post-approval. Please [contact me](#) if you're interested in learning about any of our ongoing or upcoming studies.

Please periodically check our [monthly Insider](#) and [our website](#). They are great ways to monitor Tufts CSDD news, projects, workshops, course offerings, publications and presentations. And as always, we welcome your feedback, suggestions, inquiries and ideas.

All the best,



Kenneth Getz
Executive Director and Professor



Professional Development Courses

Summer 2024

Leadership for Drug Development Teams

June 11, 13, 20 & 21 | 11-3 pm EST

a live online workshop for
pharma + biotech professionals
transitioning into
leadership positions

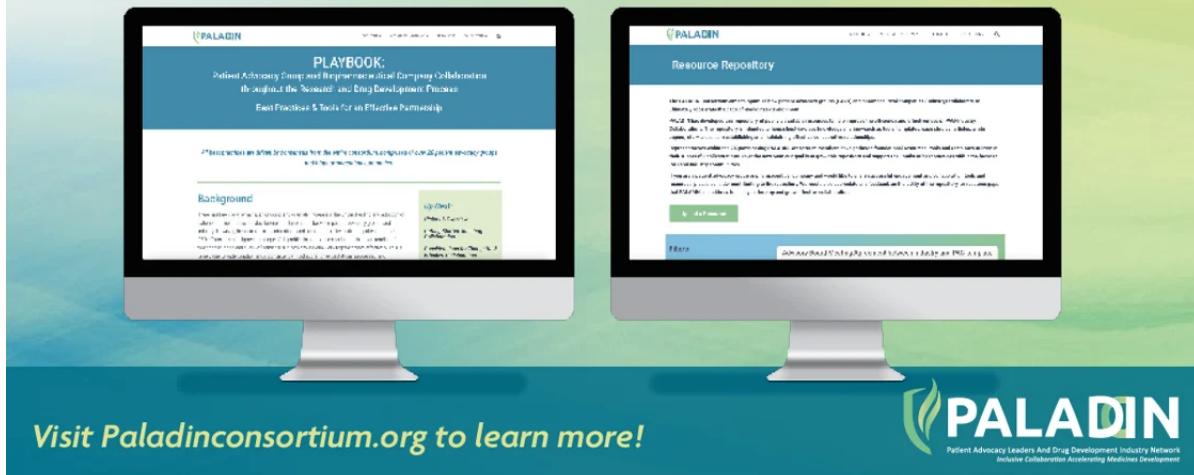
Tufts Center for the Study of Drug Development
Leadership for Drug Development Teams

Join our interactive online session tailored for emerging leaders in the pharma & biotech sectors moderated by Dr. Robert Franco. Ideal for those stepping into a supervisory role, this workshop offers valuable insights and strategies for success in your leadership position.

This course will be held via Zoom on June 11, 13, 20, & 21st, 2024 from 11-3 pm EST. Course information coming soon! Sign up to be the first to know more at: <https://csdd.tufts.edu/leadership> or email Course Facilitator [Sarah Wrobel](#).

News of Note

The PALADIN Playbook & Resources Repository are now accessible on the consortium website



The image shows two computer monitors side-by-side against a background of a green field and blue sky. The monitor on the left displays the 'PLAYBOOK' section of the PALADIN website, which includes sections like 'Background' and 'Objectives'. The monitor on the right displays the 'Resource Repository' section, showing a list of resources with filters at the bottom. Below the monitors, a teal banner contains the text 'Visit [Paladinconsortium.org](#) to learn more!' and the PALADIN logo.

Last month, Tufts CSDD's PALADIN Consortium launched a Playbook and a Repository of Resources for patient advocacy groups (PAG) and biopharmaceutical companies to use in optimizing their collaborations. The Playbook provides process maps and forms to initiate and guide collaborations as well as template service and confidentiality agreements to expedite PAG-industry engagements. The Resource Repository contains over 100 identified and assessed best-in-class operational resources with links to the organizations that developed them. Both the Playbook and the Resource Repository are accessible on [Paladinconsortium.org](#) and they are available free of charge.

Upcoming Studies

Investigative Site Participation Burden Tool Validation



Tufts CSDD has launched a new study to validate a tool designed to assess investigative site participation burden in clinical trials. Sponsors and CROs will apply the tool following a brief training exercise. Several companies have already joined the study. Please contact [Maria Florez](#) if your organization would like to learn more.

Research Highlights

Introducing Our March/April Impact Report

VOLUME 26, NUMBER 2 | March/April 2024

Tufts Center for the Study of Drug Development
TUFTS UNIVERSITY

IMPACT REPORT
ANALYSIS & INSIGHT INTO CRITICAL DRUG DEVELOPMENT ISSUES

Workplace microaggressions associated with staff turnover and poor performance

Nearly 60% of respondents report experiencing microaggressions

- Overall, 58% of drug development professionals report regularly experiencing gender or racial microaggression.
- Racial minorities report that the most common microaggression they encounter is the wrongful assumption by others that they are not the project lead.
- Seniority plays a role in discrimination, as entry- and junior-level employees are most likely to experience microaggressions regularly compared to those in management or executive/ senior leadership positions.
- Sales and administrative professionals are more likely to report experiencing microaggressions than those in other job functions.
- Employees working on-site report experiencing more cases of microaggressions than those working remotely or in a hybrid setting.
- Demeaning or denigrating behaviors are associated with staff turnover, particularly among women and racial minorities, as well as poor team performance.

Workplace Microaggressions Associated with Staff Turnover and Poor Performance

Our March/April Impact Report (Volume 26, Number 2) presents the results of a groundbreaking new study quantifying the incidence and impact of gender and racial microaggressions among drug development professionals. The report also documents the association between microaggressions and employee turnover and poor clinical team performance.

Learn more | [Purchase online](#)

Recent Publications

Lamberti M, Dirks A, Nicholas K, Cervantes N, Getz K. **An Examination of the Use of Patient Recruitment and Retention Tactics for Global Studies.** *Applied Clinical Trials.* March 18, 2024. [Access article.](#)

Botto E, Ford MR, Do H, Getz K. **Patient and Site Personnel Perceptions of Retail Pharmacy Involvement in Clinical Research.** *Applied Clinical Trials.* March 7, 2024. [Access article.](#)

Botto E, Smith Z, Getz K. **New Benchmarks of Protocol Amendment Experience in Oncology Clinical Trials.** *TIRS.* March 2024. [Access article.](#)

Getz K. **Calling Out Check-the-Box Patient Engagement.** *Applied Clinical Trials.* March 2024.

Nguyen DV, Block CJ, Kim JY, Yu H. **General and Stereotype-Based Microaggressions Experienced by Asians and Asian Americans in the Workplace: A Qualitative Study.** *American Behavioral Scientist.* March 1, 2024. [Access article.](#)

Getz K, Smith Z, Botto E, Murphy E, Dauchy A. **New Benchmarks on Protocol**

Amendment Practices, Trends and their Impact on Clinical Trial Performance. *TIRS*.
2024. [Access article.](#)

Kim J, Florez M, Botto E, Bhagat R, Boynton K, Ferguson. **Bridging the Recruitment Gap for Socioeconomically Disadvantaged Groups in Clinical Trials.** *Applied Clinical Trials*. February 16, 2024. [Access article.](#)

Dirks A, Florez M, Torche F, Young S, Slizgi B, Getz K. **Comprehensive Assessment of Risk-Based Quality Management Adoption in Clinical Trials.** *TIRS*. February 2024.
[Access article.](#)

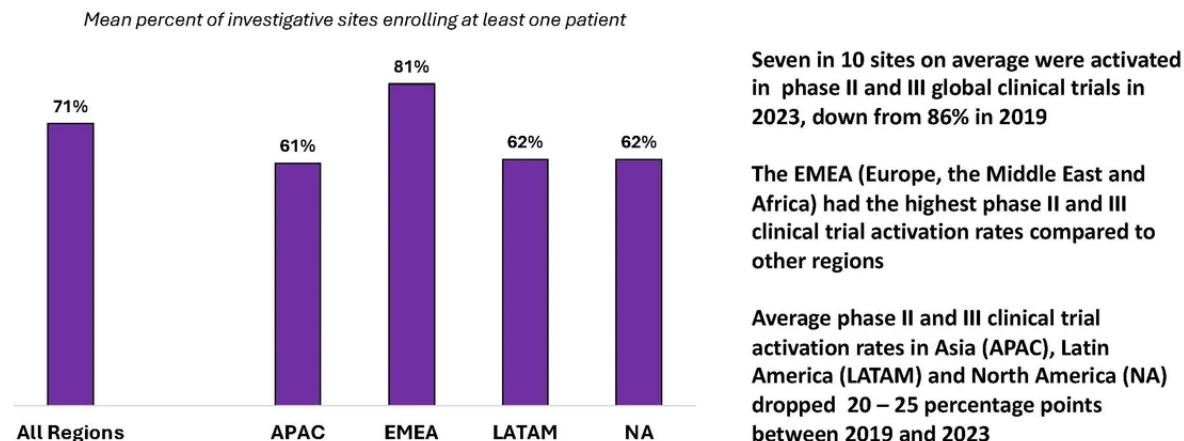
Florez M, Smith Z, Olah Z, Martin M, Getz K. **Quantifying Site Burden to Optimize Protocol Performance.** *TIRS*. 2024. [Access article.](#)

Getz K. **Shining a Light on Inefficiencies in Protocol Amendment Implementation.** *Applied Clinical Trials*. Published December 6, 2023. [Access article.](#)

Smith Z, Getz K. **A Case Study Assessment on the Rationale for, and Relevance of, Non-Core Protocol Data.** *Ther Innov Regul Sci*. Published December 1, 2023. [Access article.](#)

Data Insights Digest

Late-Stage Global Site Activation Rates Are Falling



Source: Tufts CSDD; n= 11,000 global investigative sites

To access hard-hitting Tufts CSDD charts and tables, visit

<https://csdd.tufts.edu/impact-reports>.

Subscribe today to get your copy of the **Tufts CSDD Impact Report**.

Faculty and Staff Presentations

Upcoming Presentations

DEI from Within: The Impact of Diverse Clinical Research Teams on Patient Inclusion

Jennifer Kim

SCRS Site Solutions Summit

Atlanta, GA | April 8

DEI from Within: Keynote

Jennifer Kim

SCRS Site Solutions Summit

Atlanta, GA | April 8

Navigating Academia. Colloquium.

Jennifer Kim

Teachers College, Columbia University
New York, NY | April 9

Anticipating New Directions in Response to a Changing Drug Development Landscape

Ken Getz

EQuaTR – NorthWestern University Feinberg School of Medicine
Chicago IL | April 10

Where has the Industry Been and Where Should it be Going?: Using Industry Development Benchmarks (Time, Risk, and Cost Metrics) to Improve Performance

Joseph DiMasi

Drug Development Boot Camp, Speid & Associates, Inc & Brown University Alpert Medical School
Virtual | April 11

Frequency and Impact of Protocol Amendments on Clinical Trial Performance

Emily Botto

Festival of Biologics
San Diego, CA | April 15

Panel Discussion on Innovation Adoption

Zak Smith

InformaConnect
Philadelphia, PA | April 16

Amplifying the Patient Voice in Drug Development

Ken Getz

Reuter's Pharma 2024
Barcelona | April 16

Quantifying the Financial Value of Digital Endpoints in Clinical Trials | *Data Driven, Hybrid & Full Decentralized Trials*

Joseph DiMasi

Informa Connect
Philadelphia, PA | April 16-17

Protocol Simplification or Optimization?

Ken Getz

CMO Summit

Boston MA | April 17

Benchmarking Patient Enrollment and Use of Patient Recruitment Tactics in Global Trials

Mary Jo Lamberti

World BI

Boston, MA | May 2

Retail Pharmacies and Clinical Trials: Perspectives from Industry, Sites & Patients

Emily Botto

Association of Clinical Research Professionals 2024

Anaheim, CA | May 4

Recent Presentations

Site Activation and Patients Enrollment Benchmarks Among Sponsors and CROs

Mary Jo Lamberti

Summit for Clinical Operations Executives (SCOPE)

Orlando, FL | February 14

Assessing Current Levels and Identifying Barriers to RBQM Adoption

Ken Getz

Summit for Clinical Operations Executives (SCOPE)

Orlando, FL | February 14

Protocol Design Trends and Their Impact on Performance

Ken Getz

Summit for Clinical Operations Executives (SCOPE)

Orlando, FL | February 14

Optimization in the Age of Hyper-Customization

Ken Getz

Harvard – MIT Center for Regulatory Science

Virtual | March 5

Interactive Workshop: Upskilling for Successful Digital Transformations in Regulatory Affairs and Clinical Operations

Maria Florez

DIA Europe

Brussels, BE | March 13

Amplifying and Applying Patient Voices in Protocol Planning and Design

Ken Getz

Patients as Partners

Philadelphia, PA | March 22

Optimizing Study Design and Setting the Stage for Efficient Study Conduct Through Quality by Design

Ken Getz

Robert J. Margolis Center for Health Policy at Duke University and the Food and Drug Administration

Washington DC | January 31

Measuring RBQM Adoption: Insights & Opportunities

Maria Florez & Abigail Dirks

Dynamic Global Events RBQM Summit

Philadelphia, PA | January 25

The Promise and Perils of Decentralized Clinical Trials (DCT)

Ken Getz

Tufts CSDD – Cambridge University Joint Webinar

Virtual | January 22

Advancing Diversity in Clinical Trials: Insights from Recent Research

Ken Getz

LinkedIn Live

Virtual | January 18

Subscriptions Papers and Books



Purchase Impact Reports

The cover of the Tufts CSDD White Paper, Fall 2022, features the title 'BENCHMARKING AND OPTIMIZING THE PROCESS FOR ADOPTING INNOVATIONS SUPPORTING CLINICAL TRIAL EXECUTION'. It includes three small images: a stethoscope, a doctor's hands, and two people in lab coats. The text at the bottom right reads: 'Tufts CSDD White Paper Fall 2022' and 'Kenneth Getz, Maria Florez and Beth Harper'.

Download White Paper

Become a Corporate Sponsor or donate to support our critical mission of providing data-driven analysis and strategic insight to improve the efficiency and productivity of pharmaceutical development.

About Tufts CSDD